

HVAC & Appliance Wiring Products Program



Create Sales with the Wiring Products your Customers Need!

Where are your customers buying terminals, wire, and tubing?



- *Your customers use wire, terminals, tubing and other related items every day for HVAC and Appliance service.*
- *Drive business & add value for your customer by being a one-stop shop.*
- *By having a complete offering in the wiring terminals and accessories category, you will retain those sales that are currently going to hardware and automotive retailers.*
- *JT&T offers a complete selection of wire and wiring accessories. Over 4000 items available!*



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9050 Series Three Wing HVAC / Appliance Wiring Display

Featuring a selection of
products including:

- Wire (6 Gauges - 5 colors)
- Heat shrink wire terminals
- HVAC Specialty terminals
- High Temp terminals
- Vinyl & Nylon wire terminals
- Wire tools and testers
- Test Leads
- Heat shrink tubing
- Split loom tubing
- Wire ties
- Wire clips
- Screw assortments
- 260 SKUs total!



The '9050' is a three wing display that was specifically designed for our HVAC and Appliance parts retailers. It features a wide selection of common electrical items.

The display features **two items per hook**. Research shows that maintaining multiple items in stock increases sales, customer confidence, and retail appeal.

The 9050 also comes with two **types of heat shrink terminals**: Crimp Seal and Crimp, Solder & Seal . Plus our 5023F Ratchet Crimper Tool designed for crimping all

types of insulated terminals - it has a mating mechanism to ensure dies won't slip during crimping. It will NEVER over crimp your terminal.

This display has been designed with your customers in mind. We have added items that are in high demand based on our research, and put them in an attractive, heavy-duty display guaranteed to **maximize your revenues while using the least amount of floor space...** while giving your customers what they need.

Gondola Planogram



Featuring a selection of products including:

- Wire (4 Gauges - 3 colors each)
- Heat shrink wire terminals
- HVAC Specialty terminals
- Vinyl & Nylon wire terminals
- Wire tools and testers
- Compressor Leads and Test Leads
- Heat shrink tubing
- Wire ties
- 104 SKUs total!

Although we believe the freestanding display is the best alternative, we understand not everyone has the floorspace.

We also offer a **4x4' Planogram** that includes **104 products**. This is a great way to maximize limited space with a selection of top selling wiring products.

The Planogram includes **two types of heat shrink terminals**. Plus our 5023F Ratchet Crimper Tool designed for crimping all types of insulated terminals.

Why use Heat Shrink Terminals?

STOP WIRE CORROSION



MAKE PERMANENT REPAIRS



Prevent Pull Outs and Loose Connections

Heat shrink terminals are not just for automotive use. Many HVAC and appliance repair professionals have come to appreciate the benefits of sealed heat shrink connections.

Heat shrink terminals do more than just seal. They also hold the wire more securely which prevents pull outs, or connections that loosen due to vibration or temperature changes.

Sealed Crimp Connectors



- Most economical & most common heat shrink terminal type
- Stops wire corrosion & wire pull out

Sealed Crimp & Solder Connectors



- Crimped with a tin plated copper terminal for mechanical reliability
- Soldered for strength & conductivity with a pre-fluxed solder ring
- Sealed with adhesive lined heat shrink tubing for maximum durability

Sealed Multiple Wire Connectors



- Color dash on tubing indicates wire gauge
- Color stripes on the connector indicated which wire gauge/crimp to use
- Creates a sealed connection with multiple wires

About JT&T:

Professional Grade Products:

We seek out the best manufacturers for every item we offer. We understand how frustrating it can be when you have to re-do a project because a part failed prematurely.

We offer the parts that allow you to “do it once, do it right”. You can be assured that by offering JT&T Products you are providing your customers with the highest quality wiring accessories.

Fulfillment:

Nothing frustrates a customer more than seeing an empty shelf.

98%+ fulfillment rate. Guaranteed. We commit to have our products in stock when you need them. That means less time you are out of stock of critical items. You can carry JT&T products with confidence knowing they will be there to make your customers happy. Research shows that, in this category, product availability is the top priority for retailers and customers.



Increased Retail Sales:

Many retailers don't realize how many of their customers are purchasing wiring accessories – and buying them somewhere else. They lose customers every day by not having products in this category. By offering a full line of wiring accessories, their current customers will spend more.

Retailers/distributors that do carry wiring accessories often make up a selection with several suppliers, which is inefficient for ordering, and creates an inconsistent retail presentation.

Professional Merchandising:

JT&T worked closely with retailers and distributors to develop sales displays that maximize selection with a minimal footprint. Our displays are proven profit drivers, and retailers that utilize them consistently report a

substantial increase in sales for wiring accessory products.



JT&T packaging is professional, simple, clean, and easy to understand. The recloseable clamshells

utilized in most of our products allow you to easily show customers the products without destroying the packaging.

The Wiring Accessories Your Customers are Buying

JT&T has a complete wiring products offering, including:



Compressor terminals
Non Insulated terminals
Heat Shrink Tubing
Spade Terminals
Disconnect Terminals
Heat Shrink terminals
Distribution Blocks
Fuses and Fuse Holders
1015 / Motor Wire
Tools and Test Leads
Adapter Terminals
Assortments and Kits
Piggyback Terminals
Wire Ties

Kits and Assortments that Drive Sales

